March 17, 2016

CA Public Utilities Commission Energy Division Attention: Energy Efficiency Branch 505 Van Ness Avenue, 4th Floor San Francisco, CA 94102-3298



Advice Letter 15-E

Re: Request for Approval to Shift Funds in Anticipation of 2016 Spending

In compliance with the California Public Utilities Commission's ("Commission") Decision ("D.") 09-09-047, Ordering Paragraph ("OP") 43, filed September 24, 2009 and the Energy Efficiency Policy Manual, Marin Clean Energy ("MCE") submits this filing to request a fund shift among MCE's programs to accommodate anticipated spending for 2016.

Effective Date: April 17, 2016

Tier Designation: Tier 2

Pursuant to General Order 96-B, Energy Industry Rule 5.2 this advice letter is submitted with a Tier 2 designation.

Purpose

The purpose of this advice filing is to seek approval fund shift among MCE's programs to accommodate anticipated spending for 2016.

Background

MCE's energy efficiency programs have ramped up over the three years since the current program cycle was launched with D.12-11-015. Through this time, MCE made changes to its programs and requested fund shifting via advice letters as needed to ensure the appropriate apportionment of budget across the programs. As MCE is planning for 2016 program activity, some fund shifting within the budget is required to account for changes in program delivery.

¹ Version 5, July 2013, Section II.7 at p. 13, available at http://www.cpuc.ca.gov/NR/rdonlyres/7E3A4773-6D35-4D21-A7A2-9895C1E04A01/0/EEPolicyManualV5forPDF.pdf.

Fund Shifting for MCE's 2016 Budget

Four primary factors are driving this request for fund shifting: (1) MCE closed its Single Family On-Bill Repayment option in the Financing Program;² (2) MCE suspended the Home Utility Reports ("HURs") component of the Single Family Program; (3) MCE adjusted incentive levels in the Small Commercial program to match Pacific Gas and Electric Company's ("PG&E") incentive realignment;³ and (4) MCE's Multi-Family Program is gaining traction. The proposed fund shifts are included in Table 2 below.

Table 2: Requested Fund Shifts in MCE's 2016 Budget

MCE Programs	Approved 2016 ⁴	Fund Shifts	Final 2016
Single Family	\$264,402*	(\$31,352)	\$233,050
Multi-Family	\$423,486	\$61,029	\$484,515
Small Commercial	\$432,379	\$43,292	\$475,671
Financing	\$100,000	(\$72,969)	\$27,031
Total	\$1,220,267	-	\$1,220,267

^{*}This figure was erroneously reported at \$264,400 in MCE AL 8-E-A.

MCE closed the Single Family On-Bill Repayment option within the Financing Program with MCE Advice Letter 10-E. This closure means the Financing Program requires a smaller budget. This reduced budget will be used to continue to support and drive enrollment in the Multi-Family and Small Commercial On-Bill Repayment option and in leveraging Property Accessed Clean Energy ("PACE") programs for customers.

The residential evaluation conducted by DNV-GL on MCE's single family HURs found no savings associated with this activity. MCE has thus suspended the HURs component of the Single Family Program. MCE is currently working to analyze the results of the assessment and align program design with the report findings. However, MCE determined it would be prudent to suspend the program until the issues raised in the assessment are fully understood and addressed. Thus, funds associated with the HUR activity are proposed to be shifted out of the Single Family Program. The remaining Single Family Program budget will support the single family residential web tool, which currently has close to 2,000 registered users and is supporting the roll out of the Cool California challenge in MCE service territory.

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² MCE AL 10-E.

³ In Q4 of 2015, PG&E notified MCE that it would be realigning incentives in the PG&E non-residential portfolio. This decision impacted a small business direct install program jointly administered between PG&E and MCE.

⁴ MCE's budget was approved in D.14-10-046, and subsequently updated in compliance filing MCE AL 8-E-A.

⁵ The residential behavioral programs assessment is in draft form as of the date of this advice letter:

 $http://www.energydataweb.com/cpucFiles/pdaDocs/1445/Res3_4_MCE_HURS2014_FINALdraft_forPublicComments.pdf.$

MCE administers the Small Commercial Program jointly with PG&E. In late 2015, PG&E informed MCE of its decision to adjust incentive levels for the program based on a portfoliowide incentive realignment. After considering alternatives, MCE determined the best course of action to support small commercial customers would be to prevent confusion and increase MCE's incentive levels to remain consistent with PG&E. These additional incentives require funds to be shifted into the Small Commercial Program.

MCE's Multi-Family Program has experienced tremendous growth since it was launched in 2013. The program was oversubscribed in 2015 and MCE anticipates the Multi-Family Program activity to be similarly robust in 2016 based on the current program pipeline. Thus, MCE is requesting to shift funds into the Multi-Family Program budget.

Notice

Anyone wishing to protest this advice filing may do so by letter via U.S. Mail, facsimile, or electronically, any of which must be received no later than 20 days after the date of this advice filing. Protests should be mailed to:

CPUC, Energy Division
Attention: Tariff Unit
505 Van Ness Avenue
San Francisco, California 94102
E-mail: EDTariffUnit@cpuc.ca.gov

Copies should also be mailed to the attention of the Director, Energy Division, Room 4004 (same address above).

In addition, protests and all other correspondence regarding this advice letter should also be sent by letter and transmitted via facsimile or electronically to the attention of:

Michael Callahan-Dudley Regulatory Counsel MARIN CLEAN ENERGY 1125 Tamalpais Avenue San Rafael, CA 94901

Phone: (415) 464-6045 Facsimile: (415) 459-8095

E-mail: mcallahan-dudley@mceCleanEnergy.org

and

Beckie Menten
Energy Efficiency Director
MARIN CLEAN ENERGY
1125 Tamalpais Avenue
San Rafael, CA 94901

Phone: (415) 464-6034 Facsimile: (415) 459-8095

E-mail: <u>bmenten@mceCleanEnergy.org</u>

There are no restrictions on who may file a protest, but the protest shall set forth specifically the grounds upon which it is based and shall be submitted expeditiously.

MCE is serving copies of this advice filing to the relevant parties shown on the R.13-11-005 service list. For changes to this service list, please contact the Commission's Process Office at (415) 703-2021 or by electronic mail at Process Office@cpuc.ca.gov.

Correspondence

For questions, please contact Michael Callahan-Dudley at (415) 464-6045 or by electronic mail at mcallahan-dudley@mceCleanEnergy.org.

/s/ Michael Callahan-Dudley

Michael Callahan-Dudley Regulatory Counsel MARIN CLEAN ENERGY

cc: Service List R.13-11-005

CALIFORNIA PUBLIC UTILITIES COMMISSION

ADVICE LETTER FILING SUMMARY ENERGY UTILITY

MUST BE COMPLETED BY LSE (Attach additional pages as needed)				
Marin Clean Energy				
Utility type: Michael Callahan-Dudley	Michael Callahan-Dudley			
☑ ELC □ GAS Phone #: 415-464-6045	Phone #: 415-464-6045			
□ PLC □ HEAT □ WATER E-mail: mcallahan-dudley@mceCleanEnergy.org	E-mail: mcallahan-dudley@mceCleanEnergy.org			
EXPLANATION OF UTILITY TYPE (Date Filed/ Received Stamp by CPU	(Date Filed/ Received Stamp by CPUC)			
ELC = Electric $GAS = GasPLC = Pipeline$ $HEAT = Heat$ $WATER = Water$				
Advice Letter (AL): 15-E				
Subject of AL: Request for Approval to Shift Funds in Anticipation of 2016 Spending				
Tier Designation: □ 1 ☑ 2 □ 3				
Keywords (choose from CPUC listing):				
AL filing type: \square Monthly \square Quarterly \square Annual \boxtimes One-Time \square Other				
If AL filed in compliance with a Commission order, indicate relevant Decision/Resolution: N/A				
Does AL replace a withdrawn or rejected AL? If so, identify the prior AL				
Summarize differences between the AL and the prior withdrawn or rejected AL¹:				
Resolution Required? □ Yes ☑ No				
Requested effective date: April 17, 2016 No. of tariff sheets:	No. of tariff sheets:			
Estimated system annual revenue effect: (%):				
Estimated system average rate effect (%):				
When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).				
Tariff schedules affected:				
Service affected and changes proposed ¹ :				
Pending advice letters that revise the same tariff sheets:				
Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this filing, unless otherwise authorized by the Commission, and shall be sent to:				
CPUC, Energy Division Utility Info (including e-mail)				
Attention: Tariff Unit Marin Clean Energy				
505 Van Ness Ave., Michael Callahan-Dudley, Regulatory Counsel San Francisco, CA 94102 (415) 464-6045	v. e			
EDTariffUnit@cpuc.ca.gov mcallahan-dudley@mceCleanEnergy.org				

 $^{^{\}mbox{\tiny 1}}$ Discuss in AL if more space is needed.